

The Finest Professional Car Care Products Made

END USER PRICING

Gliptone
Since 1947

ODOR ELIMINATION SERVICE
FEATURING ODOR GOBLIN™
& SCENTS APPEAL™ DEODORANTS

**CREATE HAPPY CUSTOMERS WHILE
ADDING \$1,500+ TO MONTHLY REVENUES***

**AUTHORIZED
SERVICE PROVIDER
STARTER KIT**

GT96633



1 - 8 oz. Scents Appeal™
Assortment Case (12 pcs.) GT60812



1 - cs 32 oz. labelled bottles w/triggers
(product shown as ready to use)



1 - Gliptone Diffuser
Size: 4" w x 3" d x 4" h
GT96620



12 - Odor Goblines
GT6633



1 - Countertop (8.5" x 11")
Literature Holder w/brochures
GT96111 - Holder
GT96250 - Literature (250 pcs)



1 - Outdoor Banner 3' x 5'
GT90006

OPTIONAL UPGRADES



1 - Odor Elimination Service
Windmaster Insert • GT90060
(Frame not included)



1 - Countertop Convex (11" x 13")
Literature Holder w/brochures GT96222
GT96250 - Literature (250 pcs)



ODOR ELIM SYSTEM T-Shirt. Safety
green color. GT96100 (available in
Med., Lg., X-Lg. and XXL)

BONUS:



FREE Training Session
to cover sales & application
(where available)



Purchase of Starter Kit qualifies
shop for inclusion in Gliptone
website directory listing.

*Based on min. of 3 applications per week @ \$50-\$75 upsell interior detail.



Gliptone Manufacturing, Inc.
 1740 Julia Goldbach Avenue
 Ronkonkoma, NY 11779
 Office: (631)737-1130
 Fax: (631)737-0453
 www.gliptone.com

**ODOR ELIMINATION STARTER
 KIT END USER PRICING
 EFFECTIVE
 OCTOBER 10, 2021**

ODOR ELIMINATION MARKETING components and à la carte pricing

<u>Part #</u>	<u>Description</u>	<u>PK</u>	<u>COST</u>
GT96620	Scents Appeal™ Fragrance Diffuser	each	31.31
GT90006	Banner - Odor Elimination 3' x 5' Outdoor Vinyl	each	39.69
GT90060	Windmaster Insert Odor Elimination Service 28" x 44"	each	92.04
GT96111	Countertop Literature holder clear econo - w/odor elimination graphics	each	13.51
GT96222	Premium convex literature holder w/odor elimination graphics	each	47.02
GT96100-(M, L, XL)	PUT THE HAPPY BACK IN CAR - ODOR ELIM SYSTEM Cotton T-Shirt. Safety green color. (available in Medium, Large, X-Large and XXL).	each	16.23
GT96100-XXL	PUT THE HAPPY BACK IN CAR - ODOR ELIM SYSTEM Cotton T-Shirt. Safety green color. (available in Medium, Large, X-Large and XXL).	each	16.23
GT96250	Brochures - Odor Elimination Service (250 pcs/pack)	250/pk	23.03

Odor Elimination Starter Kit Includes:

<u>Part #</u>	<u>Description</u>	<u>COST</u>	<u>Quantity</u>	<u>Total</u>
GT96620	Scents Appeal™ Fragrance Diffuser	31.31	1	31.31
GT96111	Countertop Literature holder clear econo - w/odor elimination graphics	13.51	1	13.51
GT96250	Brochures - Odor Elimination Service (250pcs/pack)	23.03	1	23.03
GT6633	ODOR GOBLIN	20.93	12	251.16
GT90006	Banner - Odor Elimination 3' x 5' Outdoor Vinyl	39.69	1	39.69
GT60812	8oz SCENTS APPEAL Assortment case - 12 pcs	18.69	12	224.28
GT3212	Assorted SCENTS APPEAL Labeled, empty bottles w/ triggers - 12 pc/cs	34.56	1	34.56
GT96633	Odor Elimination - Starter Kit for Service Provider		40 pc. (3 box kit)	513.09

Total Shipping weight: 24.35 lbs. (Box 1 - 17.9 lbs., Box 2 - 3.85 lbs., Box 3 - 2.60 lbs.) **Total pieces:** 40

Total Number of boxes: 3

**\$617.54
VALUE**

Important: RE: GLIPTONE DIFFUSER #GT96620:

This unit is intended to remain in the showroom, lobby or counter area of the car wash or target reseller of the 'GLIPTONE ODOR ELIMINATION SERVICE'. Going forward we can refer to these accounts as, "Authorized Gliptone Odor Elimination service centers" (AGOESC). The Diffuser is very safe and simple system to run. It will be an extremely effective marketing tool for helping to promote the ODOR ELIMINATION SERVICE and the various SCENTS APPEAL™ Fragrance options. This unit is NOT intended to be used as an application tool for distributing Scents Appeal® aromas throughout the interior of an automobile.

We suggest that the 'AGOESC' uses the diffuser to feature a different scent each week or just rotate between those SCENTS APPEAL™ options that the location has identified as the scents they wish to feature on an ongoing basis.

GT96633 Odor Elimination Service Provider Starter Kit, 40 pc.

Packed in 3 boxes:

Box 1 of 3: 1 Scents Appeal™ Fragrance Diffuser
 12 pk. box of 8 oz. concentrate
 1 - Countertop brochure holder
 1 - 250 pcs. pk. of brochures
 12 pcs. Odor Goblins

Box 2 of 3: Box of 12 labelled Scents Appeal™ 32 oz. spray bottles
1 Tube: Odor Elimination exterior banner.